

STEPHEN DAWKINS

PRODUCT MANAGER

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PROFESSIONAL EXPERIENCE

VALLEY BANK, Austin, Texas, United States **2019-2024**

Northeast regional bank with over \$60 billion in assets

Product Manager

- Built the first end to end Small Business deposit account platform that allows businesses to open accounts completely online. The platform saw over \$800 million in initial deposits just in year 1.
- Managed and oversaw the strategic roadmap for onboarding while engaging with a wide range of stakeholders between legal, compliance, risk, technology, and the lines of business.
- Built an online digital lead generation tool for HOAs that average's \$5 million in monthly leads of combined deposit and loan opportunities
- Enable first real time online banking onboarding for businesses at the bank. Previously, the process would take up to 3 days after a request was made.
- Created the first all-digital process for customers to order and activate treasury products such as wires, payroll, and fraud prevention.

BUZZ POINTS INC, Austin, Texas, United States **2018-2019**

Reward and incentive platform partner for Banks and Credit Unions under \$10 Billion in assets

Data Product Manager

- Led integrations of Financial Institution client straight from data core into our Data Warehouse and included client facing responsibilities.
- Created and developed new archiving strategy and policy for client card payments our data warehouse.
- Converted siloed bash scripting into a streamlined universal AWS Serverless architecture for data integration process.
- Developed configurable process to automatically reward points and incentives for including but not limited to: Maintaining a certain balance, e-Statement adoption, preferred merchant spending, transaction-based incentives, etc.
- Built out daily marketing report pipeline that is used to integrate into third party marketing and sales tools.
- Integrated first API only client into our data infrastructure.
- Manage remote DevOps team in Bogotá, Colombia.

GENERAL MOTORS, Austin, Texas, United States **2013 – 2018**

Data Engineer (2013-2018)

- Created Python API loader for mobile reports that are viewed at the CIO level daily. Reports are refreshed within a minute of data delivery to the Data Warehouse
- Managed day to day operations in Data Warehouse on the scale of 50,000 data loads per day; presented daily status reports to the CIO on the operational status of the Warehouse.
- Perform analysis on low performing data loads in the enterprise and provide data solutions that cut down load times from 3+ hours to under 30 minutes.
- Designed new data log loading application that reduced time of the worst performing loader from 1 day to 3 seconds.

EDUCATION

THE UNIVERSITY OF TEXAS AT AUSTIN, McCombs School of Business, Austin, Texas **May 2018**
Master of Science in Technology Commercialization

TEXAS A&M UNIVERSITY, College Station, Texas **May 2013**
Bachelor of Science in Computer Science

ADDITIONAL SKILLS

- **Technical:** Python, JavaScript, Shell Scripting, AWS, Salesforce Lightning Development
- **Certifications:** Scrum Alliance: Certified Scrum Product Owner, Meta Frontend Engineering